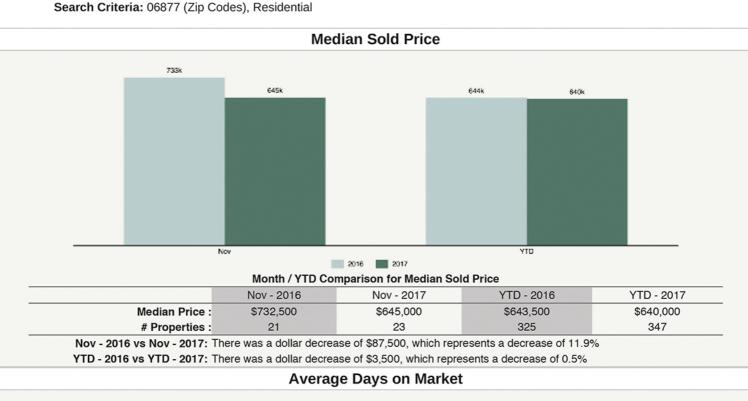




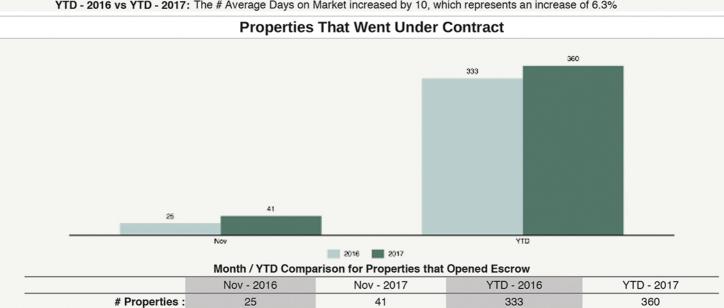
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Know My Market for Connecticut

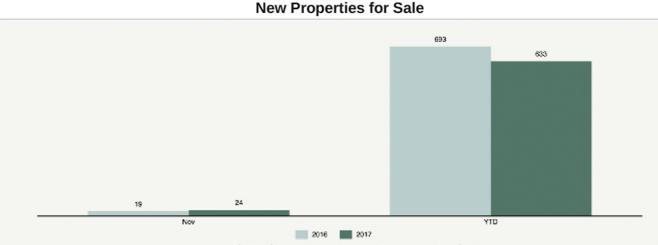




Nov - 2016 vs Nov - 2017: The # Average Days on Market decreased by 23, which represents a decrease of 11.9% YTD - 2016 vs YTD - 2017: The # Average Days on Market increased by 10, which represents an increase of 6.3%



Nov - 2016 vs Nov - 2017: The # Properties that Opened Escrow increased by 16, which represents an increase of 64.0% YTD - 2016 vs YTD - 2017: The # Properties that Opened Escrow increased by 27, which represents an increase of 8.1%



 Month / YTD Comparison for New Properties For Sale

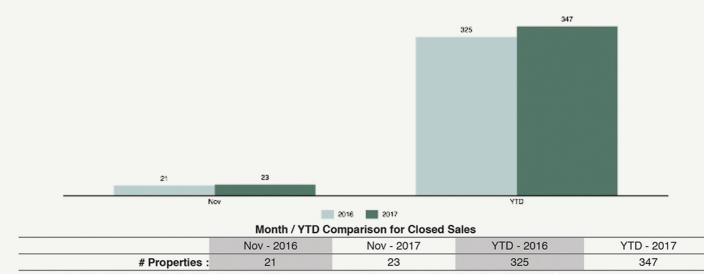
 Nov - 2016
 Nov - 2017
 YTD - 2016
 YTD - 2017

 # Properties:
 19
 24
 693
 633

 Nov - 2016 vs Nov - 2017: The # New Properties For Sale increased by 5, which represents an increase of 26.3%

YTD - 2016 vs YTD - 2017: The # New Properties For Sale decreased by 60, which represents a decrease of 8.7%

Nov - 2016 vs Nov - 2017: The # Months Supply of Inventory decreased by 6.1, which represents a decrease of 46.2% Closed Sales



Nov - 2016 vs Nov - 2017: The # Closed Sales increased by 2, which represents an increase of 9.5% YTD - 2016 vs YTD - 2017: The # Closed Sales increased by 22, which represents an increase of 6.8%

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